



ProTech Industries, Inc. 2020 Freight Policy

The ProTech Industries freight program is determined on dealer purchase dollar amounts based on previous year's purchases.

Purchase Levels	Level 1 Greater than \$500,000 Level 2 Greater than \$300,000 and less than \$500,000 Level 3 Greater than \$150,000 and less than \$300,000 Level 4 Greater than \$50,000 and less than \$150,000 Level 5 Less than \$50,000
Freight Program	ProTech has negotiated competitive freight rates in order to ensure the best service, fastest transit and most competitive pricing. The freight program is available only for dealers in good standing, shipments arranged by ProTech, and delivered to the dealer location. Level 1 FREE Level 2 FREE Level 3 FREE Level 4 2% of the total invoice Level 5 4% of the total invoice
Expedited Services & Drop Ship Program	Dealers may use the ProTech transportation service to ship to a location other than the dealer location or via expedited. The total cost of either expedited shipping or a drop ship will be invoiced to the ProTech dealer with no markup.
Will-call Services Charge	Dealer-arranged will-calls at either ProTech dock (TN or WA) will incur a pickup charge. Charges are rated on a per transaction basis; also, a will-call pickup may only be associated with a single bill of lading and a single load number.
Charge	Level 1 \$20 Level 2 \$24 Level 3 \$28 Level 4 \$34 Level 5 \$40

If you have any questions or concerns, please contact your customer service support person or Peter Miller, VP Business Development: (800) 525-7998; or email: peter.miller@protech.net.